

BIOGRAPHY

Jeffrey J. Greenberger is a Partner in the law firm of Katz, Greenberger & Norton LLP in Cincinnati, Ohio where he concentrates his practice in the areas of Commercial Real Estate, with a particular concentration on the representation of owners and operators of self-storage facilities, either through legal representation or consulting with owners and operators of self-storage facilities to design and implement legal procedures, policies and other operational issues in most states with a focus on litigation and liability reduction and/or avoidance. His client's range from a 20 unit vehicle storage facility to some of the largest national self-storage companies. Jeffrey is a graduate of Miami University in Oxford, Ohio, and received his law degree from the University of Dayton. Jeffrey's niche originated in Greater Cincinnati, his hometown, where he began helping developers, managers and operators of apartment buildings almost twenty years ago. Over the last decade or so, his professional expertise developed in tandem with the rise of the self-storage industry across the United States.

Jeffrey is the legal advisor to several state self storage associations. He is a featured speaker at many national self-storage trade shows, state association trade shows, and online learning initiatives. Jeffrey is a member of the Editorial Advisory Board for Inside Self-Storage Magazine. Jeffrey's contributions to *Inside Self-Storage* magazine appear every other month in a by-line known as "The Legal Perspective". Jeffrey also writes a monthly "Question & Answer" column for *The Mini-Storage Messenger*, and his articles often appear in other industry-related trade journals. Jeffrey is also an accredited instructor for the Self Storage Training Institute's Manager Certification program, and conducts a webinar four to five times a year, Legal Learning with Jeffrey Greenberger. Jeffrey is also the moderator for the Legal Issues Section of Self Storage Talk, the online community forum from Inside Self Storage. Jeffrey believes that the more he can spread legal knowledge to the owners, operators, and managers of self-storage facilities, the better the industry will grow as a whole.

Jeffrey can be reached at Katz, Greenberger & Norton, LLP, 105 East Fourth Street, Suite 400, Cincinnati, Ohio 45202, phone (513) 698-9350, e-mail <mailto:jjg@kgnlaw.com>. Jeffrey's desire to educate the industry has driven him to also launch his own website, www.selfstoragelegal.com, through which you can view some of Jeff's recent articles in trade journals, learn about new hot topics in the industry, and communicate directly with Jeffrey and his staff.